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Median Salaries and Total Packages - New South Wales



New South Wales has competitive salary rates for skilled workers, especially for middle and senior management roles. Salary rates across a number of industries and job types are comparable with other capital cities in Australia.

Capabilities in high demand fields such as finance, information technology, engineering, science and manufacturing, as well as support areas such as marketing and sales, are particular strengths of the State's labour force.

Furthermore, highly skilled workers reside and work in regional areas of the State, and the regions offer a cost-effective alternative to companies not tied to Sydney, as well as a high quality of life and lower cost of living.

Median salaries and total packages - New South Wales, 2008 (1,2) (A\$)

Position	Total salary	Total package (3)
Management:		
Chief Executive	224,154	279,107
General Manager - Division/Region	167,462	191,208
Finance:		
Chief Finance Executive	162,642	200,216
Financial Controller	118,807	143,496
Financial Accountant	73,005	82,480
Assistant Accountant	50,699	55,468
Marketing and sales:		
National Sales Manager	108,322	134,638
State Sales Manager	79,266	108,360
Product/Brand Manager	73,364	97,249
Marketing Assistant	46,000	50,370
Call Centre Operator	36,043	40,331
Information Technology (IT):		
IT Manager	96,334	116,242
Project Manager/Leader	71,790	101,198
Network Controller	67,614	74,553
Analyst/Programmer	75,190	83,788
Engineering:		
Engineering Manager	97,087	119,266
Professional Engineer	70,790	78,135
Experienced Engineer	68,560	76,087
Manufacturing:		
Manufacturing/Production Manager	85,545	97,870
Logistics Manager	93,524	109,237
General Foreperson	58,347	63,563
Process Worker	33,452	36,423

Footnotes:

1: Applies to large companies. All amounts are averages over at least 50 cases, except IT Manager, Project Manager/Leader (IT), Network Controller, Analyst/Programmer, Professional Engineer, Experienced Engineer, Logistics Manager and General Foreperson.

2: Data were collected from organisations with annual turnover greater than

\$10 million. Also includes the Australian Capital Territory.

3 Total salary plus non-salary items, including superannuation, car package value, vehicle allowance, mobile phone, laptop, low interest loans and other benefits applicable to the position; excludes performance pay.

Source: Australian Institute of Management (AIM) National Salary Survey, 2008.