

Frequently Asked Questions

My business meets some, but not all, of the eligibility criteria. Can I still apply?

The [Program Guidelines](#) state you must be able to meet the eligibility criteria.

The first stage of the application process asks applicants to address the eligibility criteria. If you apply, your responses will be recorded and assessed.

Following this initial eligibility assessment, applicants considered eligible, and who meet program's 'use of funds' requirements, will be invited to complete a detailed application.

I have recently changed my business structure and may no longer meet the eligibility criteria – can I still apply?

You should review the [Program Guidelines](#) carefully and, if your business structure includes multiple entities, decide which entity best meets the eligibility criteria.

The first stage of the application process – the eligibility assessment form – includes opportunities for applicants to provide descriptions of their businesses and projects to support their application.

Does the location of my business matter?

The location of your business and its headquarters has been assigned a five per cent weighting in the 'Alignment with NSW Government Priorities' assessment criterion.

Business located in regional NSW and Western Sydney (including the Blue Mountains, Camden, Campbelltown, Fairfield, Hawkesbury, Liverpool, Penrith and Wollondilly LGAs) will receive a higher score against this criterion.

You should consult the resources referenced in the assessment criteria, including:

- [Premier's Priorities](#)
- [NSW 2040 Economic Blueprint](#)
- [Regional NSW](#)
- [Advanced manufacturing](#)

What standards must my products meet? How can I find out more?

You must research the standards applicable to your final product.

Applicants are required to hold current relevant regulatory certifications. These may be from the Therapeutic Goods Administration (TGA), International Standardisation Organisation (ISO) or another regulatory body. Alternatively, applicants must be able to demonstrate a plan to achieve the relevant regulatory standards required for their final product.

PPE Manufacturing Grants

The TGA provides information on their [website](#) relating to the regulation of Personal Protective Equipment (PPE) which might be used for therapeutic purposes. You can contact the [TGA's SME Assist team](#) if you need more specific information.

How do I develop a business plan?

Guidance on developing a business plan, including templates, is available on [Business.gov.au](#).

You may also wish to use [NSW Business Connect](#), a NSW Government service that provides assistance to small businesses.

Will I be guaranteed orders from the NSW Government?

This program is designed to meet increased demand for PPE from industry, healthcare and the community.

Successful applicants may be provided with support to find suppliers but must show in their business plan how they will identify customers.

Successful applicants can apply for NSW Government tenders in line with NSW Government procurement guidelines.

You should review the grant guidelines carefully before applying.

Why are some types of PPE, such as hand sanitiser, not included on the list of 'specified PPE'?

While demand for some products – such as hand sanitiser – has increased, in many cases production capacity has also improved to meet demand.

The 'Specified PPE' categories have been selected based on market research as well as demand and supply analysis.