

# Defence NSW Industry Support Catalogue

Overview of Commonwealth and NSW  
Government grant and support programs  
for Defence Industry

May 2021



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# INDUSTRY DEVELOPMENT

COMMONWEALTH	
<p><b>Capability Improvement Grant</b></p> <p><b>Aim:</b> To assist a business to implement recommendations made by a CDIC business adviser in a CDIC Advisory report, to improve the operation of a business</p> <p><b>Target audience:</b> Small and medium sized businesses</p> <p><b>Grant available:</b> \$4,000 - \$240,000</p> <p><b>Co-contribution requirement:</b> 20 per cent of the value of their eligible project</p> <p><b>Eligibility criteria:</b> Have a valid ABN, be a small or medium sized business with fewer than 200 employees (subject to change through CDIC review) and be a company incorporated in Australia. The business must also be applying to implement recommendations identified by a CDIC business adviser in an advisory service report</p> <p><b>Link:</b> <a href="https://www.business.gov.au/grants-and-programs/capabilityimprovement-grants">https://www.business.gov.au/grants-and-programs/capabilityimprovement-grants</a></p>	<p><b>Defence Innovation Hub</b></p> <p><b>Aim:</b> Provide opportunities for academia, research organisations and Australian businesses of all sizes to put forward innovative proposals that can enhance Defence capability.</p> <p>The Defence Innovation Hub accepts proposals that are ready to enter different stages of the innovation process, from concept exploration, to technology development, to prototyping, to demonstration and evaluation.</p> <p><b>Target audience:</b> Innovative businesses currently in the defence industry or are defence capable</p> <p><b>Funding:</b> \$800 million over the next decade</p> <p><b>Link:</b> <a href="https://www.business.gov.au/cdic/innovate-in-defence/innovationopportunities-and-priorities">https://www.business.gov.au/cdic/innovate-in-defence/innovationopportunities-and-priorities</a></p>
<p><b>Moon to Mars Supply Chain Capability Improvement</b></p> <p><b>Aim:</b> Provide Australian businesses with grant funds to build capacity to deliver products and services into domestic and/or international space industry supply chains that could support Moon to Mars activities</p> <p><b>Target audience:</b> Australian businesses with a demonstrated domestic and/or international space supply chain opportunity</p> <p><b>Grant available:</b> \$250,000 - \$1 million</p> <p><b>Eligibility criteria:</b> Have a valid ABN; registered for GST; be a company incorporated in Australia or an incorporated trustee on behalf of a trust that can provide clear evidence of domestic and/or international space supply chain opportunity</p> <p>Other specific criteria are contained within the link below.</p> <p><b>Link:</b> <a href="https://www.business.gov.au/Grants-and-Programs/Moon-to-Mars-Supply-Chain-Capability-Improvement-Grants">https://www.business.gov.au/Grants-and-Programs/Moon-to-Mars-Supply-Chain-Capability-Improvement-Grants</a></p>	<p><b>Sovereign Industrial Capability Priority Grant</b></p> <p><b>Aim:</b> To help Australian small and medium sized businesses build their skills and capabilities to deliver Defence's stated Sovereign Industrial Capability Priorities</p> <p><b>Target audience:</b> Small and medium sized businesses that contribute to one or more Sovereign Industrial Capability Priorities</p> <p><b>Grant available:</b> \$70,000 - \$1.4 million</p> <p><b>Co-contribution requirement:</b> 30 per cent of the value of their eligible project</p> <p><b>Eligibility criteria:</b> Have a valid ABN, be a small or medium sized business with fewer than 200 employees (subject to change through CDIC review) and be a company incorporated in Australia or an incorporated trustee on behalf of a trust</p> <p><b>Link:</b> <a href="https://www.business.gov.au/grants-and-programs/sovereignindustrial-capability-priority-grants">https://www.business.gov.au/grants-and-programs/sovereignindustrial-capability-priority-grants</a></p>

## NEW SOUTH WALES

### Minimum Viable Product

**Aim:** Help startups engage with a potential business customer, or channel to market, to achieve market validation and first sale

**Target audience:** Pre-revenue technology startups that are developing scalable technology solutions

**Funding:** Maximum \$25,000 in matched funding for up to 50% of approved project costs

**Link:** <https://www.nsw.gov.au/support-for-startups/minimum-viable-product-grants>

## ECONOMIC GROWTH

### COMMONWEALTH

#### Defence Global Competitiveness Grant

**Aim:** To build a stronger, more sustainable and more globally competitive Australian defence industry by supporting eligible Australian small and medium sized businesses overcome barriers to exporting

**Target audience:** Small and medium sized businesses

**Grant available:** \$24,000 - \$240,000

**Co-contribution requirement:** New applicants will only be required to fund 20 per cent of the value of their eligible project

**Eligibility criteria:** Have a valid ABN, be a small or medium sized business with fewer than 200 employees (subject to change through CDIC review) and be a company incorporated in Australia or an incorporated trustee on behalf of a trust. Further eligibility criteria can be found in the link below

**Link:** <https://www.business.gov.au/grants-and-programs/defence-globalcompetitiveness-grants>

#### Export Market Development Grants (EMDG)

**Aim:** The EMDG scheme is a financial assistance program for aspiring and current exporters across a wide range of industries

**Target audience:** Small to medium enterprises

**Funding:** Reimbursement of up to 50% of eligible export promotion expenses above \$5,000

**Eligibility criteria:** Total expenses are at least \$15,000

**Link:** <https://www.austrade.gov.au/Australian/Export/Export-Grants/About/what-is-emdg>

Tradex Scheme	Business Development and Assistance Program
<p><b>Aim:</b> Provide a cash flow benefit for importers who subsequently export the goods. It will give an upfront exemption from Customs duty and GST</p> <p><b>Target audience:</b> Importers who will export identified goods within 12 months</p> <p><b>Grant available:</b> Customs duty and goods and services tax (GST) exemption</p> <p><b>Eligibility criteria:</b> Must import nominated goods and then export them within 12 months after entry into Australia</p> <p><b>Link:</b> <a href="https://www.business.gov.au/grants-and-programs/tradex-scheme">https://www.business.gov.au/grants-and-programs/tradex-scheme</a></p>	<p><b>Aim:</b> Provide Aboriginal and Torres Strait Islander individuals and businesses access to finance products, advice, training and workshops to start or grow a small to medium business</p> <p><b>Target audience:</b> Aboriginal and Torres Strait Islander individuals and businesses</p> <p><b>Grant available:</b> Finance options / market intelligence</p> <p><b>Eligibility criteria:</b> Aboriginal and Torres Strait Islander who own at least 50% of the business / at least 50% of the business owned by people of indigenous descent</p> <p><b>Link:</b> <a href="https://www.business.gov.au/grants-and-programs/business-development-and-assistance-program">https://www.business.gov.au/grants-and-programs/business-development-and-assistance-program</a></p>

## NEW SOUTH WALES

Jobs Plus Program	Export Assistance Grant
<p><b>Aim:</b> Designed to support companies who want to expand their footprint in NSW. Program levers include Jobs Plus Concierge Service, payroll tax relief for up to 4 years, subsidised training package, enabling infrastructure rebates, assistance with planning approval and subsidised, short term Government space</p> <p><b>Target audience:</b> Businesses that want to expand their footprint in NSW</p> <p><b>Funding:</b> Funding pool of \$250 million over 4 years</p> <p><b>Eligibility criteria:</b> Commit to creation of 30 new FTE jobs in NSW</p> <p><b>Link:</b> <a href="https://www.nsw.gov.au/projects/jobs-plus-program">https://www.nsw.gov.au/projects/jobs-plus-program</a></p>	<p><b>Aim:</b> Provide grants to eligible businesses to help recover from the impacts of COVID-19, bushfires and drought on their international markets</p> <p><b>Target audience:</b> NSW businesses currently exporting or exporting prior to COVID-19, bushfires and/or drought</p> <p><b>Funding:</b> Reimbursement of 50% of eligible expenses up to a maximum of \$10,000</p> <p><b>Eligibility criteria:</b> For expenses incurred since 1 January 2020 and must be for eligible export marketing and development activities</p> <p><b>Link:</b> <a href="https://www.global.nsw.gov.au/nsw-government-export-assistance-grants">https://www.global.nsw.gov.au/nsw-government-export-assistance-grants</a></p>

## REGIONS AND PRECINCTS

NEW SOUTH WALES	
Regional Skills Relocation Grant	Regional Startups
<p><b>Aim:</b> To increase the availability of skilled and experienced workers for businesses setting up in, relocating to, or existing in regional NSW</p> <p><b>Target audience:</b> Businesses looking to relocate into regional NSW or currently operate in regional NSW</p> <p><b>Funding:</b> Reimbursement of up to \$10,000 for approved relocation costs</p> <p><b>Eligibility criteria:</b> Businesses must be operating in a NSW regional eligible industry and relocating / setting up in regional NSW or already operate in NSW and seeing to recruit eligible workers</p> <p><b>Link:</b> <a href="https://invest.nsw.gov.au/assistance/regional-investment-attraction-package/regional-skills-relocation-grant">https://invest.nsw.gov.au/assistance/regional-investment-attraction-package/regional-skills-relocation-grant</a></p>	<p><b>Aim:</b> To remove cost barriers that would otherwise prevent an early-stage startup from participating in innovation-related meetings, programs or events at the Sydney Startup Hub or run through the Local Innovation Network</p> <p><b>Target audience:</b> Regional entrepreneurs</p> <p><b>Funding:</b> Up to \$2,000</p> <p><b>Eligibility criteria:</b> Must be a regional recipient of the Minimum Viable Product grant</p> <p><b>Link:</b> <a href="https://www.nsw.gov.au/support-for-startups/regional">https://www.nsw.gov.au/support-for-startups/regional</a></p>

## FUTURE SKILLED WORKFORCE

COMMONWEALTH	
APR Internships	Boosting Apprenticeships Commencements
<p><b>Aim:</b> Connect PhD students with industry through short-term internships and links businesses to fresh ideas and provides pathways for universities to expand research collaborations with industry</p> <p><b>Target audience:</b> PhD students</p> <p><b>Funding:</b> Up to \$18,000 per internship</p> <p><b>Eligibility criteria:</b> Domestic PhD students with full-time or part-time enrolment status at an Australian university</p> <p><b>Link:</b> <a href="https://aprintern.org.au/about-apr-intern/">https://aprintern.org.au/about-apr-intern/</a></p>	<p><b>Aim:</b> Support businesses and Group Training Organisations to take on new apprentices and trainees, to build a pipeline of skilled workers to support sustained economic recovery</p> <p><b>Target audience:</b> Businesses or Group Training Organization that engages an Australian apprentice</p> <p><b>Funding:</b> Subsidy of 50% of wages up to a maximum of \$7,000 per quarter</p> <p><b>Eligibility criteria:</b> Apprentice wages incurred between 5 October 2020 and 30 September 2021</p> <p><b>Link:</b> <a href="https://www.dese.gov.au/boosting-apprenticeship-commencements">https://www.dese.gov.au/boosting-apprenticeship-commencements</a></p>

<p><b>Defence Industry Internship Program (DIIP)</b></p>	<p><b>Industry Skilling Enhancement Program Schools Pathway Program</b></p>
<p><b>Aim:</b> Facilitates paid 12-week internships for third and fourth-year engineering students to gain practical career experience and exposure to career pathways in defence industry</p> <p><b>Target audience:</b> Defence SMEs and third or fourth-year engineering students</p> <p><b>Funding:</b> \$2.7 million per year from the Defence Industry Skills Flexible Funding Pool</p> <p><b>Eligibility criteria:</b> Third or fourth-year engineering student enrolled at an Australian tertiary institution</p> <p><b>Link:</b> <a href="https://diip.com.au/">https://diip.com.au/</a></p>	<p><b>Aim:</b> Create a workforce pipeline capable of meeting the current and future skilling needs of defence industry and providing practical experiences and networking opportunities with industry</p> <p><b>Target audience:</b> Secondary school students</p> <p><b>Funding:</b> Defence Industry Skills Flexible Funding Pool (\$2.6 million per year)</p> <p><b>Eligibility criteria:</b> Delivered through grant agreements with Re-Engineering Australia Foundation (REA) and Regional Development Australian – Hunter (RDA-H)</p> <p><b>Link:</b> <a href="https://www.defence.gov.au/SPI/Industry/IndustrySkillingSupport.asp">https://www.defence.gov.au/SPI/Industry/IndustrySkillingSupport.asp</a></p>
<p><b>JobMaker Hiring Credit</b></p>	<p><b>JobTrainer Fund</b></p>
<p><b>Aim:</b> To incentivise businesses to employ additional young job seekers</p> <p><b>Target audience:</b> All businesses excluding major banks</p> <p><b>Funding:</b> \$200/week for employees aged 16-29 and \$100/week for employees aged 30-35 (paid quarterly)</p> <p><b>Eligibility criteria:</b> Employees must work an average of at least 20 hours per week over the quarter</p> <p><b>Link:</b> <a href="https://www.ato.gov.au/General/New-legislation/The-Australian-Government-s-economic-response-to-coronavirus/JobMaker-Hiring-Credit/">https://www.ato.gov.au/General/New-legislation/The-Australian-Government-s-economic-response-to-coronavirus/JobMaker-Hiring-Credit/</a></p>	<p><b>Aim:</b> Provide up to 320,000 additional training places that are free or low fee, in areas of identified skills need such as health, aged and disability care, IT and trades for job seekers and young people, including school leavers</p> <p><b>Target audience:</b> Job seekers and young people, including school leavers</p> <p><b>Funding:</b> \$500 million across financial year 2020-21</p> <p><b>Eligibility criteria:</b> Available for selected accredited diplomas, certificates and short courses</p> <p><b>Link:</b> <a href="https://www.dese.gov.au/jobtrainer">https://www.dese.gov.au/jobtrainer</a></p>
<p><b>Local Jobs Program</b></p>	<p><b>Skilling Australia’s Defence Industry (SADI) Grant</b></p>
<p><b>Aim:</b> Support tailored approaches to accelerate reskilling, upskilling and employment in 25 regions across Australia. The program is part of supporting Australia’s economic recovery from the COVID-19 pandemic and will provide for:</p> <ul style="list-style-type: none"> <li>• 25 Employment Facilitators across 25 regions (of which 7 are in NSW)</li> <li>• Local Jobs and Skills Taskforce in each region</li> <li>• Local Jobs Plan developed for each region</li> </ul> <p><b>Target audience:</b> Participants on jobactive, ParentsNext, New Employment Services Trial or Transition to Work</p> <p><b>Funding:</b> Release 2 will open for proposals in early 2021 with dates TBC</p> <p><b>Eligibility criteria:</b> Must apply to one of the 25 regions</p> <p><b>Link:</b> <a href="https://www.dese.gov.au/local-jobs-program">https://www.dese.gov.au/local-jobs-program</a></p>	<p><b>Aim:</b> To help grow the skills base of Australia’s defence industry by funding businesses to support staff with skilling opportunities including formal qualifications, micro-credentialing, on-the-job training, support the supervision of apprentices and building HR practices</p> <p><b>Target audience:</b> Defence industry small to medium enterprises, and defence industry associations</p> <p><b>Funding:</b> \$39 million over three years from the Defence Industry Skills Flexible Funding Pool (\$17 million + \$17 million + \$5 million)</p> <p><b>Eligibility criteria:</b> Up to \$500,000 for nominated areas</p> <p><b>Link:</b> <a href="https://www.business.gov.au/grants-and-programs/skilling-australiasdefence-industry">https://www.business.gov.au/grants-and-programs/skilling-australiasdefence-industry</a></p>

Support Apprentices and Trainees wage subsidy	Youth Jobs PaTH
<p><b>Aim:</b> Support business to manage cash flow challenges and to keep apprentices and trainees employed. Subsidies will also be available to any new employer who re-engages an eligible apprentice that was displaced by an eligible small or medium sized business.</p> <p><b>Target audience:</b> Small (less than 20 employees) and medium sized (less than 200 employees) enterprises</p> <p><b>Funding:</b> Wage subsidy of 50% of an eligible apprentice or trainee's wages paid until 31 March 2021. Medium sized business eligible for wages paid from 1 July 2020 to 31 March 2021</p> <p><b>Eligibility criteria:</b> Businesses must meet the definition of small and medium sized (based on employee count) and final claims must be lodged by 30 June 2021</p> <p><b>Link:</b> <a href="https://www.employment.gov.au/supporting-apprentices-and-trainees">https://www.employment.gov.au/supporting-apprentices-and-trainees</a></p>	<p><b>Aim:</b> Assist businesses with funding to trial a young person aged between 17 - 24 to find out if they're the right fit for the business. If the trial is a success and the young person is hired, the business may be eligible for further funding</p> <p><b>Target audience:</b> Young persons aged 17 - 24</p> <p><b>Funding:</b> Up to \$10,000</p> <p><b>Eligibility criteria:</b> Australian businesses with a reasonable prospect of employment for the young person following the trial period</p> <p><b>Link:</b> <a href="https://business.gov.au/Grants-and-Programs/Youth-Jobs-PaTH">https://business.gov.au/Grants-and-Programs/Youth-Jobs-PaTH</a></p>
Defence Readiness Seminar Series	
<p><b>Aim:</b> Designed to assist SMEs to develop sustainable organisational capabilities and competencies to meet Australian and International Defence Prime Contractor requirements, overcome identified weaknesses or shortfalls and when must they meet specific Defence tender requirements.</p> <p>A range of seminars planned for future release are grouped into three levels.</p> <ul style="list-style-type: none"> <li>• Explorer – little or no knowledge of the Defence market</li> <li>• Exponent – entering the Defence market and wanting to know more</li> <li>• Expert – already in the Defence market and need specific skill areas</li> </ul> <p><b>Target audience:</b> Small to medium enterprises who are either active in, or considering, Defence as a business opportunity.</p> <p><b>Link:</b> <a href="https://www.hunterdefence.org.au/defenceready/">https://www.hunterdefence.org.au/defenceready/</a></p>	



## NEW SOUTH WALES

### NSW DIN – APR Internships

**Aim:** Connect NSW PhD students with industry through short-term internships and links businesses to fresh ideas and provides pathways for universities to expand research collaborations with industry

**Target audience:** NSW PhD students and NSW based defence companies

**Funding:** \$10,000 voucher towards internship costs

**Eligibility criteria:** NSW PhD students with full-time or part-time enrolment status at an Australian university and seeking connection with defence companies

**Link:** <https://defenceinnovationnetwork.com/din-other-defence-funding/>

### Skilling for Recovery

**Aim:** Help job seekers retrain or up-skill and support school leavers entering the workforce for the first time. It will provide a combination of short and long courses for job seekers and young people, including school leavers at no cost

**Target audience:** Job seekers aged 17-24, over 25 and currently not employed or at risk of losing job

**Funding:** Individual allocation from funding pool of \$160 million

**Eligibility criteria:** Be unemployed or at risk of unemployment or in receipt of Commonwealth Government welfare benefit

**Link:** <https://www.nsw.gov.au/media-releases/skilling-for-recovery-fee-free-training>

### Smart and Skilled

**Aim:** A reform of the NSW Vocational Education and Training (VET) system, helping people in NSW get the skills they need to find a job and advance their careers

**Target audience:** NSW residents seeking to advance their skills and careers

**Funding:** Government subsidised training up to and including Certificate III

**Eligibility criteria:** 15 years or over, no longer in school, living or working in NSW and an Australian citizen, permanent resident, humanitarian visa holder or NZ citizen

**Link:** <https://smartandskilled.nsw.gov.au/home>

## RESEARCH AND DEVELOPMENT

COMMONWEALTH	
<p><b>Accelerating Commercialisation</b></p> <p><b>Aim:</b> Accelerating Commercialisation provides small and medium businesses funding to help get a novel product, process or service to market. Accelerating Commercialisation Grants provide up to 50% of eligible expenditure to support the commercialisation project.</p> <p><b>Target audience:</b> Australian entrepreneurs, researchers, inventors, start-ups, Research Commercialisation Entities and small and medium enterprises who have a novel product, process or service they want to commercialise</p> <p><b>Funding:</b> Up to \$500,000 of matched project funding for Research Commercialisation Entities and Eligible Partner Entities and up to \$1 million for all other eligible applicants</p> <p><b>Eligibility criteria:</b> Must have a novel product, process or service to commercialise for trade in Australian and/or overseas markets and must also meet the turnover test, which helps target the advice and support to the businesses that need it most</p> <p><b>Link:</b> <a href="https://www.business.gov.au/grants-and-programs/accelerating-commercialisation">https://www.business.gov.au/grants-and-programs/accelerating-commercialisation</a></p>	<p><b>ARC Linkage Program</b></p> <p><b>Aim:</b> Promote national and international research partnerships between researchers and business, industry, community organisations and other publicly funded research agencies.</p> <p><b>Target audience:</b> Researchers, business, industry, community organisations and publicly funded research agencies</p> <p><b>Funding:</b> \$50,000 - \$300,000/year for two to five years</p> <p><b>Eligibility criteria:</b> Applications must include at least one Partner Organisation who</p> <p><b>Link:</b> <a href="https://www.arc.gov.au/grants/linkage-program/linkage-projects">https://www.arc.gov.au/grants/linkage-program/linkage-projects</a></p>
<p><b>Australia-US Multidisciplinary University Research Initiative Program (AUSMURI)</b></p> <p><b>Aim:</b> To provide Australian universities involved in approved submissions on designated topics under the US Multidisciplinary University Research Initiative (MURI) program with funding for a three-year project to strengthen Australian university research capacity, skills and global networks.</p> <p>MURI is a competitive grant opportunity sponsored by the United States Department of Defense. The initiative supports university research involving mixed disciplines in science and engineering within a range of topics that have high potential for offering future defence capability.</p> <p><b>Target audience:</b> AUSMURI is open only to Australian universities involved in a successful MURI submission on a designated topic</p> <p><b>Funding:</b> Grant funding covers full eligible project costs up to a maximum of \$1 million per year for three years. Grants may be extended for a further two years and with additional</p>	<p><b>CSIRO Kick-Start</b></p> <p><b>Aim:</b> CSIRO Kick-Start is an initiative for innovative Australian start-ups and small SMEs, providing funding support and access to CSIRO's research expertise and capabilities to help grow and develop their business</p> <p><b>Target audience:</b> Australian start-ups and SMEs</p> <p><b>Funding:</b> Dollar-matched funding of \$10,000 - \$50,000</p> <p><b>Eligibility criteria:</b> Annual turnover and operating expenditure is less than \$1.5 million</p> <p><b>Link:</b> <a href="https://www.csiro.au/en/Do-business/Solutions-for-SMEs/Our-Funding-programs/CSIRO-Kick-Start">https://www.csiro.au/en/Do-business/Solutions-for-SMEs/Our-Funding-programs/CSIRO-Kick-Start</a></p>

<p>funding of up to \$1 million per year if a grantee has been approved for a MURI extension</p> <p><b>Eligibility criteria:</b> To be eligible for AUSMURI, the applicant must have an approved submission under the US MURI program</p> <p><b>Link:</b> <a href="https://www.business.gov.au/grants-and-programs/us-australiainternational-multidisciplinary-university-research-initiative-ausmuri">https://www.business.gov.au/grants-and-programs/us-australiainternational-multidisciplinary-university-research-initiative-ausmuri</a></p>	
<p><b>CSIRO SIEF Ross Metcalf STEM + Business Fellowship Program</b></p>	<p><b>Defence Cooperative Research Centres</b></p>
<p><b>Aim:</b> Enable SMEs to build on existing successful collaborative projects by providing funding support for the placement of early career researchers (ECR) from Australia's research organisations into their business to develop and implement new ideas with commercial potential</p> <p><b>Target audience:</b> Early career researchers</p> <p><b>Funding:</b> Up to \$115,000 per annum</p> <p><b>Eligibility criteria:</b> Australian SMEs that have completed an AusIndustry Researcher-in-Business or Research Connections / Innovation Connections project</p> <p><b>Link:</b> <a href="https://sief.org.au/csiro-gift/promotion-of-science/stembusiness-fellowship-program/">https://sief.org.au/csiro-gift/promotion-of-science/stembusiness-fellowship-program/</a></p>	<p><b>Aim:</b> Defence Cooperative Research Centres (CRCs) create research centres that bring together small to medium businesses, academia and publicly funded research agencies to research priority technologies for future Defence capability</p> <p>Each Defence CRC is focused on a high-priority next generation technology with the potential to have a game-changing effect on Defence capabilities.</p> <p><b>Target audience:</b> Small to medium enterprises to link with academia and DST scientists to create vibrant collaborative research and innovation networks focusing on Defence capability outcomes</p> <p><b>Funding:</b> Individual allocation from funding pool of \$1.2 billion over the decade to 2030, dispersed through a mixture of grants and procurements</p> <p><b>Link:</b> <a href="https://www.business.gov.au/grants-and-programs/defencecooperative-research-centresprogram">https://www.business.gov.au/grants-and-programs/defencecooperative-research-centresprogram</a></p>
<p><b>Defence Industry Competitive Evaluation Research Agreement</b></p>	<p><b>Innovation Connections</b></p>
<p><b>Aim:</b> Defence Science and Technology Group (DST), through its NGTF program, is seeking research and development proposals from Australian SMEs to contribute to Australian Defence Force Capability. Up to \$6 million may be awarded to the Defence SME sector</p> <p><b>Target audience:</b> Innovative proposals from agile SMEs that can adapt to current national and international circumstances to help contribute to Defence's innovation agenda.</p> <p><b>Funding:</b> Up to \$300,000 ex. GST per proposal will be provided for projects up to 18 months in duration</p> <p><b>Proposals:</b> Must be consistent with the objectives of the following NGTF Science &amp; Technology themes</p> <p><b>Link:</b> <a href="https://www.dst.defence.gov.au/icera">https://www.dst.defence.gov.au/icera</a></p>	<p><b>Aim:</b> Assist businesses to understand their research needs, connect with the research sector and fund collaborative research projects.</p> <p>The Innovation Connections is a 2-stage process:</p> <ul style="list-style-type: none"> <li>stage 1 = facilitation</li> <li>stage 2 = grant</li> </ul> <p><b>Target audience:</b> Businesses in an identified growth sector e.g. technology and services</p> <p><b>Funding:</b> \$30,000 - \$50,000</p> <p><b>Eligibility criteria:</b> Businesses must be in one of the growth sectors or provide enabling technologies to them</p> <p><b>Link:</b> <a href="https://www.business.gov.au/grants-and-programs/innovation-connections">https://www.business.gov.au/grants-and-programs/innovation-connections</a></p>

Next Generation Technologies Fund	Small Business Innovation Research for Defence
<p><b>Aim:</b> Supports research in emerging and future technologies, including technologies that may be delivered more than 10 years into the future, by engaging a range of research partners</p> <p><b>Target audience:</b> Australia's defence industry and innovation sector including universities, start-ups to primes and national research organisations</p> <p><b>Funding:</b> \$1.2 billion via a mixture of grants/programs</p> <p><b>Link:</b> <a href="https://www.dst.defence.gov.au/NextGenTechFund">https://www.dst.defence.gov.au/NextGenTechFund</a></p>	<p><b>Aim:</b> Defence Science and Technology Group (DST), through its NGTF program, is seeking SMEs to work on research projects aligned with defence priorities</p> <p><b>Target audience:</b> SMEs working on projects that relate to specific challenges identified by Defence, or have a broader scope across an emerging technology</p> <p><b>Funding:</b> Up to \$100,000 ex. GST per proposal will be provided for projects for up to nine months</p> <p><b>Link:</b> <a href="https://www.dst.defence.gov.au/NextGenTechFund/small-businessinnovation-research-defence">https://www.dst.defence.gov.au/NextGenTechFund/small-businessinnovation-research-defence</a></p>

Research & Development Tax Incentive
<p><b>Aim:</b> Encourage companies to engage in R&amp;D benefiting Australia by providing a tax offset for eligible activities. The R&amp;D tax incentive aims to boost competitiveness and improve productivity across the Australian economy</p> <p><b>Target audience:</b> Businesses undertaking R&amp;D activity</p> <p><b>Funding:</b> Between 38.5% - 43.5% refundable tax offset</p> <p><b>Eligibility criteria:</b> Must be an R&amp;D entity (guidance available on website) undertaking eligible R&amp;D activities</p> <p><b>Link:</b> <a href="https://www.ato.gov.au/Business/Research-and-development-tax-incentive/">https://www.ato.gov.au/Business/Research-and-development-tax-incentive/</a></p>

## NEW SOUTH WALES

NSW Defence Innovation Network
<p><b>Aim:</b> NSW Defence Innovation Network (NSW DIN) is a university-led initiative of the NSW Government and the Defence Science and Technology Group to enhance NSW Defence industry capability through collaboration with government and academic research institutions.</p> <p>The NSW DIN's role is to facilitate engagement between research groups that produce technologies of relevance to Defence.</p> <p><b>Target audience:</b> Existing NSW businesses in defence industry or have defence capabilities</p> <p><b>Funding:</b></p> <ul style="list-style-type: none"> <li>• Grant Challenges Program – \$100,000 to \$1M/yr</li> <li>• Seed and Pilot Project funding from \$50,000 to \$250,000 per project</li> </ul> <p><b>Link:</b> <a href="https://defenceinnovationnetwork.com/">https://defenceinnovationnetwork.com/</a></p>

## ADDITIONAL SUPPORT MEASURES

COMMONWEALTH	
<p><b>Advanced Manufacturing</b></p> <p><b>Aim:</b> Manufacturing businesses are a critical part of the Australian economy. They employ around 900,000 Australians, invest \$4 billion in research and development, and contribute \$100 billion to the economy. Advanced manufacturing has the potential to benefit all manufacturers. It's a broad set of enabling technologies, processes and practices that industry sectors can use to improve their productivity and competitiveness. It includes a number of digital technologies collectively known as Industry 4.0.</p> <p>Key support programs include:</p> <ul style="list-style-type: none"> <li>• Advanced Manufacturing Early Stage Research Fund</li> <li>• Advanced Manufacturing Growth Centre</li> <li>• Innovative Manufacturing CRC</li> </ul> <p><b>Link:</b> <a href="https://www.industry.gov.au/funding-and-incentives/supporting-advanced-manufacturing">https://www.industry.gov.au/funding-and-incentives/supporting-advanced-manufacturing</a></p>	<p><b>Australian Defence Export Office</b></p> <p><b>Aim:</b> The Australian Defence Export Office coordinates the whole-of-government effort to support the export success of Australian defence industry. The Office is responsible for delivering the initiatives outlined in the Defence Export Strategy.</p> <p>Australian defence exports are any defence-specific or dual-use goods or services exported by Australian defence industry, including as part of a supply chain, that are intended for a defence or national security end-use.</p> <p><b>Link:</b> <a href="https://www1.defence.gov.au/business-industry/export/australian-defence-export-office">https://www1.defence.gov.au/business-industry/export/australian-defence-export-office</a></p>
<p><b>Business Grants Hub Service</b></p> <p><b>Aim:</b> The Business Grants Hub works in partnership with government entities to design and implement streamlined grants programs for their customers.</p> <p>The Business Grants Hub Service Offer and Catalogue sets out how we can help you with end-to-end delivery services across the grants program lifecycle. This includes information on governance, service levels, costs, deliverables and timeframes.</p> <p><b>Link:</b> <a href="https://www.industry.gov.au/data-and-publications/business-grants-hub-service-offer-and-catalogue">https://www.industry.gov.au/data-and-publications/business-grants-hub-service-offer-and-catalogue</a></p>	<p><b>Business Tax Incentives</b></p> <p><b>Aim:</b> Taxes in Australia are administered and collected by the Australian Taxation Office (ATO), and in some cases state government revenue offices. Businesses can save money by paying the correct amount on time and taking advantage of any tax concessions that they are entitled to.</p> <p>The key taxes affecting businesses are Company (income) Tax, Capital Gains Tax (CGT) and the Goods and Services Tax (GST).</p> <p><b>Link:</b> <a href="https://www.austrade.gov.au/International/Invest/Guide-to-investing/Running-a-business/Understanding-Australian-taxes/Australian-business-taxes">https://www.austrade.gov.au/International/Invest/Guide-to-investing/Running-a-business/Understanding-Australian-taxes/Australian-business-taxes</a></p>
<p><b>Centre for Defence Industry Capability (CDIC)</b></p> <p><b>Aim:</b> The CDIC was established to transform the relationship between the Department of Defence and defence industry. Its mission is to work with industry and Defence to build a world-class, globally competitive and sustainable Australian industry as a Fundamental Input to Defence Capability. To achieve this, the CDIC partners</p>	<p><b>Digital Marketplace</b></p> <p><b>Aim:</b> The Digital Marketplace helps government agencies and digital experts do business together. It is made up of a procurement panel compliant with Commonwealth Procurement Rules, along with a seller catalogue and government opportunities</p> <p><b>Link:</b> <a href="https://marketplace.service.gov.au/">https://marketplace.service.gov.au/</a></p>

<p>with industry, Defence, and state and territory governments.</p> <p>The CDIC has a national network of defence industry facilitators and business advisers.</p> <p><b>Link:</b> <a href="https://business.gov.au/cdic/about-cdic-and-defence-innovation/who-we-are">https://business.gov.au/cdic/about-cdic-and-defence-innovation/who-we-are</a></p>	
<p><b>Entrepreneurs' Programme</b></p>	<p><b>Export Finance Australia</b></p>
<p><b>Aim:</b> Help transform businesses from where they are to where they want to be. The unique services provide businesses with access to expert advice and financial support through grants to help progress the goals.</p> <p>Areas of support include strengthening businesses, high growth accelerator, SMART projects and supply chain, innovation connections, incubator support and accelerating commercialisation.</p> <p><b>Link:</b> <a href="https://www.business.gov.au/grants-and-programs/entrepreneurs-programme">https://www.business.gov.au/grants-and-programs/entrepreneurs-programme</a></p>	<p><b>Aim:</b> Export Finance Australia (formerly known as Efic) is the government's export credit agency. They provide financial expertise and solutions to drive sustainable growth that benefits Australia and the partners.</p> <p>The loans, guarantees, bonds and insurance options enable SMEs, corporates and governments to take on export-related opportunities, and support infrastructure development in the Pacific region and beyond.</p> <p><b>Link:</b> <a href="https://www.exportfinance.gov.au/what-we-do/">https://www.exportfinance.gov.au/what-we-do/</a></p>
<p><b>GrantConnect</b></p>	<p><b>Landing Pads</b></p>
<p><b>Aim:</b> An Australian Government grants information system. It is intended to provide a centralised publication of forecast and current Australian Government grant opportunities and grants awarded.</p> <p><b>Link:</b> <a href="https://www.grants.gov.au/">https://www.grants.gov.au/</a></p>	<p><b>Aim:</b> Landing Pads provide market-ready Australian startups and scaleups with access to some of the world's most renowned hubs including San Francisco, Tel Aviv, Shanghai, Berlin and Singapore.</p> <p>The Landing Pads program provides market-ready startups and scaleups the opportunity to land and expand in global innovation hubs.</p> <p><b>Link:</b> <a href="https://www.austrade.gov.au/landingpads">https://www.austrade.gov.au/landingpads</a></p>
<p style="text-align: center;"><b>NEW SOUTH WALES</b></p>	
<p><b>Advanced Manufacturing</b></p>	<p><b>Business Connect Program</b></p>
<p><b>Aim:</b> NSW manufacturers produce almost one third of Australia's total manufacturing output, generating around \$33 billion in industry value.</p> <p>Advanced manufacturing is an important industry that is strongly supported by NSW Government.</p> <p>Key support mechanism:</p> <ul style="list-style-type: none"> <li>• Advanced Manufacturing Connect Program</li> <li>• Advanced Manufacturing Research Facility</li> </ul> <p><b>Link:</b> <a href="https://www.business.nsw.gov.au/industry-sectors/industry-opportunities/advanced-manufacturing">https://www.business.nsw.gov.au/industry-sectors/industry-opportunities/advanced-manufacturing</a></p>	<p><b>Aim:</b> A dedicated and personalised NSW Government program that provides trusted independent business advice and events to help you start, run, adapt or grow your small business.</p> <p>Services offered include business advice, webinars and events and an online toolkit to support businesses at various stages of the journey.</p> <p><b>Link:</b> <a href="https://business-connect-register.industry.nsw.gov.au/pages/home5.html">https://business-connect-register.industry.nsw.gov.au/pages/home5.html</a></p>

<p><b>Local Innovation Network</b></p>	<p><b>NSW Government prequalification scheme</b></p>
<p><b>Aim:</b> The Local Innovation Network (LIN) is a \$2.1 million commitment by the NSW Government to develop regional entrepreneurship and support startups and small to medium enterprises (SMEs) across the state.</p> <p>The Local Innovation Network focuses on developing entrepreneurs in seven key regions, but also on removing the barriers which isolate regional founders from each other, and the Sydney entrepreneur community.</p> <p><b>Link:</b> <a href="https://www.nsw.gov.au/support-for-startups/regional">https://www.nsw.gov.au/support-for-startups/regional</a></p>	<p><b>Aim:</b> The main way NSW Government buys is through contracts and prequalification schemes. Under contracts, particular suppliers are appointed to supply defined goods or services for a set period of time.</p> <p>Prequalification schemes are lists of suppliers from which government agencies can seek proposals or quotes.</p> <p><b>Link:</b> <a href="https://buy.nsw.gov.au/supplier-guidance/supply-to-government/how-to-supply/contracts-and-schemes">https://buy.nsw.gov.au/supplier-guidance/supply-to-government/how-to-supply/contracts-and-schemes</a></p>
<p><b>Regional Landing Pad</b></p>	<p><b>Sydney School of Entrepreneurship (SSE)</b></p>
<p><b>Aim:</b> The Regional Landing Pad provides a gateway for regional entrepreneurs to more easily tap into the broader metropolitan startup community and vice versa.</p> <p>It's free for use by the regional startup community visiting the Sydney Startup Hub, or metropolitan users needing help to connect with the regional startup community.</p> <p><b>Link:</b> <a href="https://sydneystartuphub.com/regional">https://sydneystartuphub.com/regional</a></p>	<p><b>Aim:</b> As one of the leading entrepreneurship schools in Australia, SSE's mission is to drive next-generation entrepreneurship, making opportunity accessible to anyone in NSW.</p> <p>SSE operates across New South Wales to connect the state with expertise and experience from around Australia and around the world.</p> <p>The international bootcamps give emerging entrepreneurs the opportunity to explore the world's leading innovation ecosystems and learn from the best.</p> <p><b>Link:</b> <a href="https://sse.edu.au/">https://sse.edu.au/</a></p>
<p><b>Sydney Startup Hub</b></p>	<p><b>Waratah Research</b></p>
<p><b>Aim:</b> The Sydney Startup Hub is a globally significant innovation centre that cements the city's role as Australia's startup capital.</p> <p>It connects people, supports collaboration, attracts investors and ultimately strengthens the startup community – essential for creating a pipeline of future job-creating businesses and sustainable, high-value jobs in New South Wales.</p> <p><b>Link:</b> <a href="https://sydneystartuphub.com/">https://sydneystartuphub.com/</a></p>	<p><b>Aim:</b> Waratah Research brings together government agencies with high impact research teams from universities and industry.</p> <p>This collaboration will translate research and development into innovative ideas and evidence-based policies to improve social, economic and environmental outcomes for NSW.</p> <p><b>Link:</b> <a href="https://www.nsw.gov.au/waratah-research">https://www.nsw.gov.au/waratah-research</a></p>